



## Adding Value to Your Team

Students in the Bachelor of Commerce, Management Co-op program develop a strong foundation in business with an emphasis in a broad range of leadership and management studies, including project management, decision making, team motivation, negotiation and conflict management.

This program also allows students the flexibility to supplement their core learning and declare a minor from over 40 available disciplines across campus, such as Computer Information Sciences, Statistics, Marketing, or Political Science. Students can even declare an HR minor and complete the required courses for their Certified Human Resource Leader (CHRL) designation.

## University of Guelph Advantage

Within the Gordon S. Lang School of Business and Economics, we are redefining leadership and business education to respond to our changing world. We believe that ethical and collaborative business leaders are unquestionably the future and we are committed to developing leaders with a social conscience, an environmental sensibility and a commitment to their communities.

Students in the Management Co-op program complete a total of four co-op work terms, with the first work term commencing after the completion of their second year of studies (four academic semesters). The final two terms are back-to-back, spanning September to April, allowing employers the flexibility to offer an 8-month work term to upper-year students.

Our co-op process responds to your needs – There are no deadlines to post, interview, or send offers throughout the recruitment cycle. You can manage your recruitment process through our easy-to-use Experience Guelph hiring tool, and our Employment Services Team is available to assist with posting jobs, scheduling interviews and coordinating job offers on your behalf.

## Student Strengths

Management Co-op students exhibit strengths in the following key areas, developed through the combination of educational, extra-curricular and work experiences:

- How to make better decisions within a team and organization
- How to efficiently lead and manage a team
- Negotiate and manage conflict
- How to plan a strategic global project
- The economic, social and environmental impact of businesses

# Management Course Sequencing

YEAR	FALL (SEPT-DEC)	WINTER (JAN-APRIL)	SUMMER (MAY-AUG)
<b>ONE</b>	<ul style="list-style-type: none"> <li>• INTRODUCTORY MICROECONOMICS</li> <li>• INTRODUCTORY MARKETING</li> <li>• INTRODUCTION TO BUSINESS</li> <li>• 1 ELECTIVE</li> </ul>	<ul style="list-style-type: none"> <li>• INTRODUCTORY MACROECONOMICS</li> <li>• INDIVIDUALS AND GROUPS IN ORGANIZATIONS</li> <li>• BUSINESS MATHEMATICS</li> <li>• PRINCIPLES OF MANAGEMENT</li> <li>• 1 ELECTIVE</li> </ul>	<b>OFF</b>
<b>TWO</b>	<ul style="list-style-type: none"> <li>• INTRODUCTORY FINANCIAL ACCOUNTING</li> <li>• INTRODUCTION TO CO-OPERATIVE EDUCATION</li> <li>• FOUNDATIONS OF LEADERSHIP</li> <li>• STATISTICS FOR BUSINESS DECISIONS</li> <li>• 2 ELECTIVES</li> </ul>	<ul style="list-style-type: none"> <li>• MANAGEMENT ACCOUNTING</li> <li>• INTRODUCTION TO FINANCE</li> <li>• INFORMATION MANAGEMENT</li> <li>• HUMAN RESOURCES MANAGEMENT</li> <li>• 1 ELECTIVE</li> </ul>	<b>WORK TERM ONE</b>
<b>THREE</b>	<ul style="list-style-type: none"> <li>• OPERATIONS MANAGEMENT</li> <li>• DEVELOPING MANAGEMENT AND LEADERSHIP COMPETENCIES</li> <li>• NEGOTIATION AND CONFLICT MANAGEMENT</li> <li>• PROJECT MANAGEMENT</li> <li>• 1 ELECTIVE</li> </ul>	<b>WORK TERM TWO</b>	<ul style="list-style-type: none"> <li>• BUSINESS AND CONSUMER LAW</li> <li>• CORPORATE SOCIAL RESPONSIBILITY</li> <li>• BUSINESS ANALYTICS</li> <li>• FINANCIAL MANAGEMENT</li> <li>• 1 ELECTIVE</li> </ul>
<b>FOUR</b>	<b>WORK TERM THREE</b>	<b>WORK TERM FOUR</b>	<b>OFF</b>
<b>FIVE</b>	<ul style="list-style-type: none"> <li>• STRATEGIC MANAGEMENT</li> <li>• MANAGEMENT DECISION MAKING</li> <li>• 3 ELECTIVES</li> </ul>	<ul style="list-style-type: none"> <li>• ADVANCED TOPICS IN MANAGEMENT</li> <li>• MANAGEMENT CAPSTONE</li> <li>• 3 ELECTIVES</li> </ul>	

BASED ON THE 2021/22 UNDERGRADUATE CALENDAR

PLEASE SEE THE CURRENT UNDERGRADUATE CALENDAR FOR MORE INFORMATION.