



Facilitating Professionalism in the Real Estate Industry

Established in 1993, Guelph's Bachelor of Commerce, Real Estate program is one of the oldest such programs in Canada. This program focuses on developing the analytical, conceptual, and managerial skills required for professional careers (including appraisal, brokerage, development, investing/financing and property/asset management, etc.) for a variety of property types (including residential, office, retail, and industrial, etc.).

University of Guelph Advantage

The Real Estate & Housing program combines core business education and liberal studies electives with real estate-specific courses, which include Property Management, Real Estate Appraisal, Real Estate Finance, Real Estate Development, Real Estate Market Analysis and Urban and Regional Planning. The core business courses include economics, accounting, information management, marketing and human resources management.

Graduates receive exemption from two of the courses required to complete the Accredited Appraiser Canadian Institute (AACI) designation. The sequence of courses also provides context and a depth of understanding which allows our students to excel in any other real estate designation.

Our co-op process responds to your needs. Employers can post, hire and interview throughout the semester and our students are available for 4 or 8 month work terms. The Experience Guelph hiring tool makes hiring Guelph co-op students easy!

Student Strengths

- Strong analytical skills, developed as students complete extensive research projects
- The ability to work effectively in teams, developed as a result of group assignments
- Highly effective leadership and communication skills, developed through education, extra-curricular involvement and work experiences

Real Estate Course Sequencing

YEAR	FALL (SEPT-DEC)	WINTER (JAN-APRIL)	SUMMER (MAY-AUG)
ONE	<ul style="list-style-type: none"> • INTRODUCTION TO BUSINESS • INTRODUCTORY MICROECONOMICS • REAL ESTATE AND HOUSING • 1 ELECTIVE 	<ul style="list-style-type: none"> • INTRODUCTORY MARKETING • INTRODUCTORY MACROECONOMICS • INTRODUCTORY FINANCIAL ACCOUNTING • BUSINESS MATHEMATICS • 1 ELECTIVE 	OFF
TWO	<ul style="list-style-type: none"> • MANAGEMENT ACCOUNTING • SERVICE LEARNING IN HOUSING • INTERMEDIATE MICROECONOMICS • INTRODUCTION TO CO-OPERATIVE EDUCATION • <u>ONE OF:</u> ECONOMIC STATISTICS OR STATISTICS FOR BUSINESS DECISIONS • 1 ELECTIVE 	<ul style="list-style-type: none"> • INTERMEDIATE MACROECONOMICS • REAL ESTATE FINANCE • INTRODUCTION TO FINANCE • INDIVIDUALS AND GROUPS IN ORGANIZATIONS • 1 ELECTIVE 	WORK TERM ONE
THREE	WORK TERM TWO	<ul style="list-style-type: none"> • OPERATIONS MANAGEMENT • MONEY, CREDIT AND THE FINANCIAL SYSTEM • PROPERTY MANAGEMENT • INFORMATION MANAGEMENT • 1 ELECTIVE 	WORK TERM THREE
FOUR	<ul style="list-style-type: none"> • CORPORATE SOCIAL RESPONSIBILITY • FINANCIAL MANAGEMENT • HOUSING AND REAL ESTATE LAW • REAL ESTATE APPRAISAL • 1 ELECTIVE 	WORK TERM FOUR	WORK TERM FIVE
FIVE	<ul style="list-style-type: none"> • STRATEGIC MANAGEMENT • URBAN ECONOMICS • REAL ESTATE MARKET ANALYSIS • SUSTAINABLE REAL ESTATE • 1 ELECTIVE 	<ul style="list-style-type: none"> • URBAN AND REGIONAL PLANNING • REAL ESTATE DEVELOPMENT PROJECT • LOCAL GOVERNMENT IN ONTARIO • 1 ELECTIVE 	

BASED ON THE 2021/22 UNDERGRADUATE CALENDAR

PLEASE SEE THE CURRENT UNDERGRADUATE CALENDAR FOR MORE INFORMATION