Facilitating Professionalism in the Real Estate Industry

Established in 1993, Guelph's Bachelor of Commerce, Real Estate & Housing program is one of only two such programs in Canada. This program focuses on developing the analytical, conceptual, and managerial skills required for professional careers in assessment and appraisal, commercial, residential and property management.

University of Guelph Advantage

The Real Estate & Housing program combines core business education and liberal studies electives with real estate-specific courses, which include Property Management, Real Estate Appraisal, Real Estate Finance, Real Estate Development, Real Estate Market Analysis and Urban and Regional Planning. The core business courses include economics, accounting, information management, marketing, and human resources management.

Graduates receive exemption from some of the courses required to complete the Accredited Appraiser Canadian Institute (AACI) designation and some Ontario Real Estate Association courses.

Our co-op process responds to your needs. Employers can post, hire and interview throughout the semester and our students are available for 4 or 8 month work terms. The Recruit Guelph hiring tool makes hiring Guelph co-op students easy!

Student Strengths

- Strong analytical skills, developed as students complete extensive research projects
- The ability to work effectively in teams, developed as a result of group assignments
- Effective leadership and communication skills, developed through education, extra-curricular and work experiences
# Real Estate & Housing Course Sequencing:

## Year One
- **Fall (September - December)**
  - Introduction to Business
  - Introductory Microeconomics
  - Real Estate and Housing
  - 1 Elective

## Year Two
- **Fall (September - December)**
  - Management Accounting
  - Service Learning in Housing
  - Introductory Finance
  - One of Economic Statistics or Statistics for Business
  - 1 Elective

## Year Three
- **Fall (September - December)**
  - Management Accounting
  - Service Learning in Housing
  - Introductory Finance
  - One of Economic Statistics or Statistics for Business
  - 1 Elective

## Year Four
- **Fall (September - December)**
  - Introduction to Business
  - Introductory Microeconomics
  - Real Estate and Housing
  - 1 Elective

## Year Five
- **Fall (September - December)**
  - Introduction to Business
  - Introductory Microeconomics
  - Real Estate and Housing
  - 1 Elective

**Winter (January - April)**
- **Year One**
  - Introductory Marketing
  - Introductory Macroeconomics
  - Financial Accounting
  - Business Mathematics
  - 1 Elective

**Year Two**
- Introductory Marketing
- Introductory Macroeconomics
- Real Estate Finance
- Theory of Finance
- Individuals and Groups in Organizations
- 1 Elective

**Year Three**
- Operations Management
- Money, Credit and the Financial System
- Property Management
- Information Management
- 1 Elective

**Year Four**
- Urban and Regional Planning
- Real Estate Development Project
- Local Government in Ontario
- 1 Elective

**Year Five**
- Urban and Regional Planning
- Real Estate Development Project
- Local Government in Ontario
- 1 Elective

## Summer (May - August)
- **Year One**
  - Off

**Year Two**
- Work Term One

**Year Three**
- Work Term Two

**Year Four**
- Work Term Three

**Year Five**
- Work Term Four

**Work Term Five**
- Work Term Five

---

**Based on the 2016/17 Undergraduate Calendar.**

**Please see the current undergraduate calendar for more information.**